

# IT'S ABOUT

Doreen Matsumoto was the general manager of a restaurant, bar, and night club when she was approached about MonaVie in June 2006. At the time, she had never heard of direct selling, multi-level marketing, or community commerce, but she enrolled as a distributor because, as she says, "Friends follow and support friends."

It wouldn't be long before Doreen realized what she had her hands on—an opportunity to work in unison with friends, family, and other like-minded people toward a common goal that ultimately spells success for each of them if they all work as a team.

"It's really about teamwork because you are only as successful as your team," Doreen says. "Make appointments, follow up, and follow through. The most important thing is to not judge people because you never know who they are going to bring to the table."

Besides the chance to help the people she loves, giving back to those less fortunate was an important aspect of the company that prompted Doreen to join. As someone who is active in many charitable organizations, Doreen has found MonaVie's involvement with MORE Project to be icing on the cake.

"MonaVie is not afraid to step in when the world needs it," she says. "Not only does MonaVie help provide care, shelter, and education for children around the world through MORE Project, the company didn't hesitate to team up with the Red Cross when the tsunami hit Japan. Most recently, MonaVie donated to Feeding America for Hurricane Sandy relief. It feels great to be a part of a company that gives back."

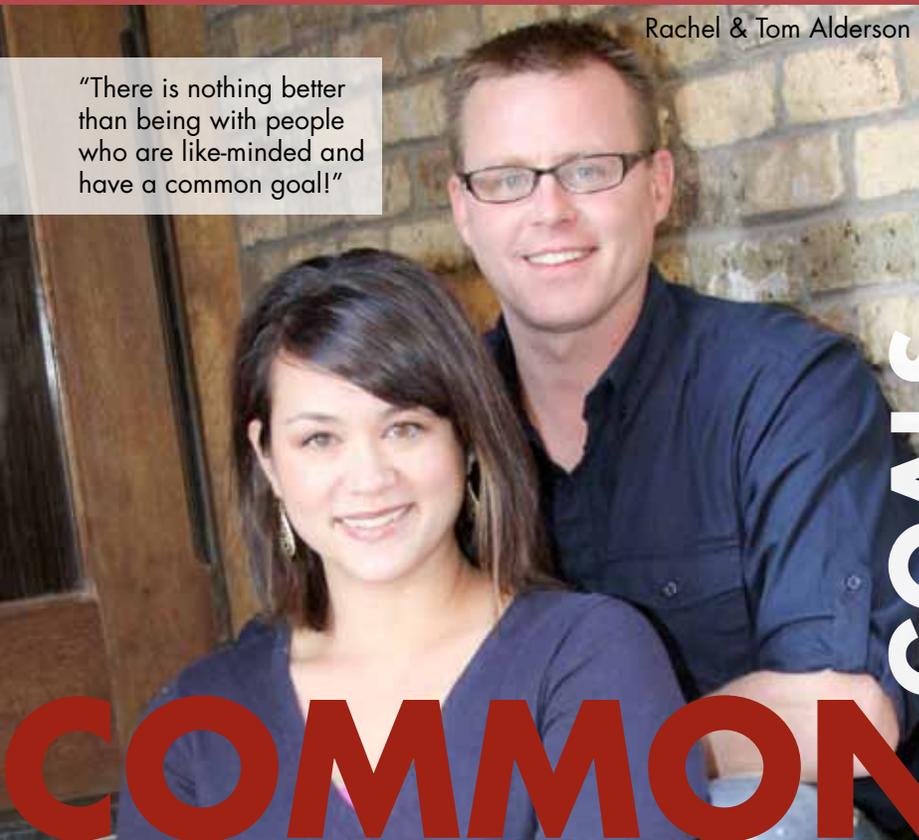
## TEAMWORK

FRIENDS follow and support FRIENDS.



"It's really about teamwork because you are only as successful as your team."

Doreen Matsumoto (left)



Rachel & Tom Alderson

"There is nothing better than being with people who are like-minded and have a common goal!"

## GOALS

You **NEVER** want to look back and say, 'I WISH I WOULD HAVE.'

As a massage therapist, Rachel was looking for a nutritional product to recommend to her clients. "MonaVie met all of my criteria—nutritional, all natural, convenient, and practical," explains Rachel. Finding MonaVie blessed the Alderson family, allowing them to go on their first vacation since their honeymoon 13 years before.

Rachel explains that her kids listen to the trainings with her and remind her of what she should be doing. Her son even wants to enroll to "secure his place in the tree!" There's a purpose behind all this hard work. "We plan to be Emerald by January and Diamond by September so that we can celebrate our anniversary in Maui," says Rachel.

# COMMON